

Biogenic News & Updates

Biogenic Dental Laboratory

Decades of Experience - Service, Communications, Trouble-shooters, ...Get to Know Your Technicians.



David Santopietro - Lab President. Dave is the Director of Technical Operations and Implants. He has over 40 years of hands-on and managerial experience in dental technology. His knowledge of materials, along with his expertise in laboratory processes and procedures is relied on by our doctors every day for expert advice.

David works directly with doctors providing case management and treatment planning to ensure case success. Additionally, he works with all department managers as part of the Quality Control Team towards finding solutions on even the most difficult cases.

David is always available to take your calls and answer your questions. You may also email David at david@biogenicdental.com



Tim Smith - Tim is the manager of our Removable Prosthetics Department. He has been with Biogenic Dental for 33 years. In addition to overseeing the talented technicians in our busy denture department, Tim is a hands on technician who takes great pride in crafting highly esthetic and functional dentures. His standards of excellence are the standards which must be met by each and every restoration produced in his department.

33 years of experience makes Tim a valuable resource for Dentists, particularly when dealing with a difficult or challenging case. No matter what the challenge, there is a very good chance Tim has successfully dealt with it in the past. He is always available to take a Dentist's call.

As an avid outdoorsman, when Tim is not "up to his elbows" fabricating dentures, he will most likely be found fishing, hunting, camping or just relaxing by a campfire with family and friends.



Debra Gutowski, CDT - Deb is the manager of our Fixed Restoration Department and a highly skilled and experienced ceramist. With 40 years of experience in dental technology (all with Biogenic Dental Laboratory) there are very few restorative challenges Deb has not seen and/or conquered in her career.

What she most enjoys about working at Biogenic is the stability of working at a lab which embraces its history and quality while pursuing advancements in technology, methods and materials.

Deb "escapes" from the challenges of being a manager/technician by going antiquing, traveling or just diving into a good book. Any questions you may have, Deb is always available to take your call or email Debbie at debbie@biogenicdental.com.

Tech Tips & Techniques

To achieve an aesthetically pleasing restoration always remember that "a picture is worth 1,000 words". This is especially true in the "Esthetic Zone". The more information you can provide to our ceramists on your Rx, the more likely that scheduled insertion will be trouble free. Be sure to capture adjoining dentition so that our technicians can precisely match the characterization of the existing dentition.



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Special points of interest:

- *Meet Your Biogenic Dental Technicians*
- *TECH TIPS & TECHNIQUES*
- *OUT & ABOUT - Biogenic in the Dental Community - Upcoming Meetings & Seminars*
- *New Technologies and Materials for a Digital Workflow.*

1906 - 2018

112 YEARS

OF SERVICE

To the

Dental

Community



Working with dentists throughout the Northeast



www.facebook.com/biogenicdental/

Biogenic - Out and About

Our commitment to serving the dental community extends beyond high quality, reliable dental restorations. It also includes our participation and support of your dental meetings and conferences as well as sponsoring and hosting dental learning seminars.

Meetings we will be at in 2018:

- ◇ 9/13-14 ~ 5th Dist. CNY Dental Conference (On Center, Syracuse)
- ◇ 9/27-28 ~ 3rd Dist. Greater Capital Dist. Dental Symposium (Albany Marriott)

- ◇ September 28th ~ 6th Dist. 150th Annual Meeting (Owego Treadway Inn) "Technology in Your Dental Practice - A Review of Current Products and a Look Into the Future"
- ◇ October 5th ~ Dr. Richard Damiano Lecture (The Lodge at Welch Allyn, Skaneateles Falls, NY)
- ◇ 11/2 ~ 5th Dist. Fall Seminar (Downtown Syracuse Marriott)

Email your address to fredb@biogenicdental.com for future Biogenic updates.

Dental Education

Study Club Programs - Biogenic Dental has held the position that being a truly "Full Service Laboratory" entails more than offering a full slate of dental restorations and appliances. Our strong commitment to service includes an equally strong commitment to supporting and providing resources for Dental Education.

Over the years, Biogenic has provided and sponsored numerous CE bearing programs featuring industry recognized experts in their fields. We will continue to bring these programs to you. Equally important but perhaps less well known are our "Lunch & Learn" and Study Club programs.

Geared towards smaller groups with tighter time constraints, we have programs covering Digital Dental Technologies, the Digital Workflow, New Materials in Dental Restorations and Oral Appliance Therapy for Obstructive Sleep Apnea. Biogenic is also a Licensed Trios™ Training Laboratory.

Please don't hesitate to contact us regarding your dental education needs. With the resources available to us, we are certain we can match you up with a program to fill your needs. Email bob@biogenicdental.com.

New Technologies & Materials Enhance the Digital Workflow.

Metal-Free Partial Denture technology and materials are advancing at an unprecedented speed. Their inherent advantages over traditional metal RPDs are winning approval of patients and clinicians alike.



Advanced Polymers (Ultaire AKP) and Acetal Resins (Zirlux) lend themselves perfectly to the digital workflow. From digital impression or scans of models produced from a conventional impression, through our digital design and fabrication processes, your patient's RPD is produced with unerring precision and consistency.

Our Roland 5 axis mill with its 6 puck magazine allows us to mill multiple frameworks from a variety of materials.



Once loaded with the design files and pucks, the Roland is set to run largely unattended producing frameworks requiring very limited hand finishing.

The efficiency of the digital workflow combined with the capacity and expandability of this technology positions Biogenic Dental to meet your demands and the needs of your patients for years to come.



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**2nd Annual
Tommy Forsythe
Memorial Golf Outing
Saturday, Sept. 8th**

**Proudly Sponsored by:
Biogenic Dental Laboratory
and CNY Awards & Apparel**

Captain & Crew Format	Prizes for Closest to the Pin, Longest Drive & 50/50 Raffle
\$100 per Person	
\$400 per Team	Stonebridge Golf Club 2340 Graffenburg Rd. Sauquoit, NY 13456
11:00 Lunch 12:00 Shotgun Start	Contact Bob Sherwood to Register (315) 794-7633
Dinner & Open Bar After the Round	
Includes Beer & Soda On the Course	(315) 797-4022 (800) 367-3322

**Proceeds to Benefit a
Dental Residency Scholarship at MVHS (St. Lukes)**

We're always looking for suggestions on how we can better serve your needs. If there are topics you would like to see covered in News & Updates or if you have ideas for seminars/lectures, please let us know. Email me at fredb@biogenicdental.com